

NEXT LEVEL CONVERGE



*CleanSmart
Solutions*



 American
Packaging
SOLUTIONS FOR BUSINESS

NEXTLEVEL CONVERGE

The future of our business starts today.
Next Level CONVERGE reflects our
long-term goals as a growing organization.

nextlevel.kellyspicers.com



**Investing
in technology**



**Staying competitive,
responsive to the market**



**We are here
for the long haul**

NEXTLEVEL

With some differences, our three companies share several similar internal processes.



NEXTLEVEL

Combine our resources

It's time to take our business to the Next Level by leveraging the systems and processes we have in common.



BETTER



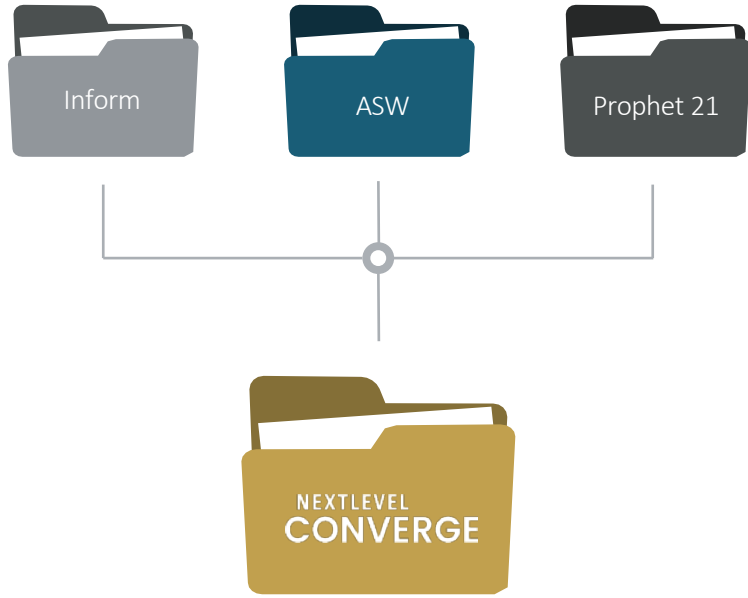
TOGETHER

NEXTLEVEL

Next Level CONVERGE integrates best processes from each company to create a customized business system to simplify and improve how we do business.



PPI, APC and CSS will share an integrated business system



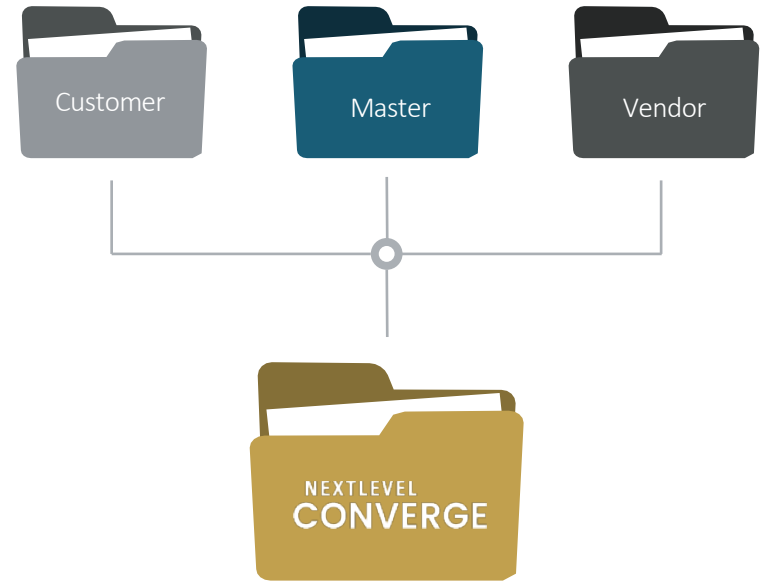
NEXTLEVEL

Next Level CONVERGE lets us share our best practices under one business system.



The Right Combination

Next Level CONVERGE combines the best business and enterprise practices from each company creating a customized approach to fit the unique business requirements of our Packaging and Facilities Solutions divisions.




One standardized database


Next Level CONVERGE is anchored by One Standardized Database, allowing our companies to continue to operate independently while using a single Item Master Database, Customer Master Database and Vendor Master Database.

NEXTLEVEL

Timeline

Project Discovery, Design Workshops, Build & Customization of Next Level

2021
January  **Project Launch & Discovery**

2021
Mar/April  **Define Business Rules**

2021
February  **Business Process Review**

2021
April/May  **System Build**

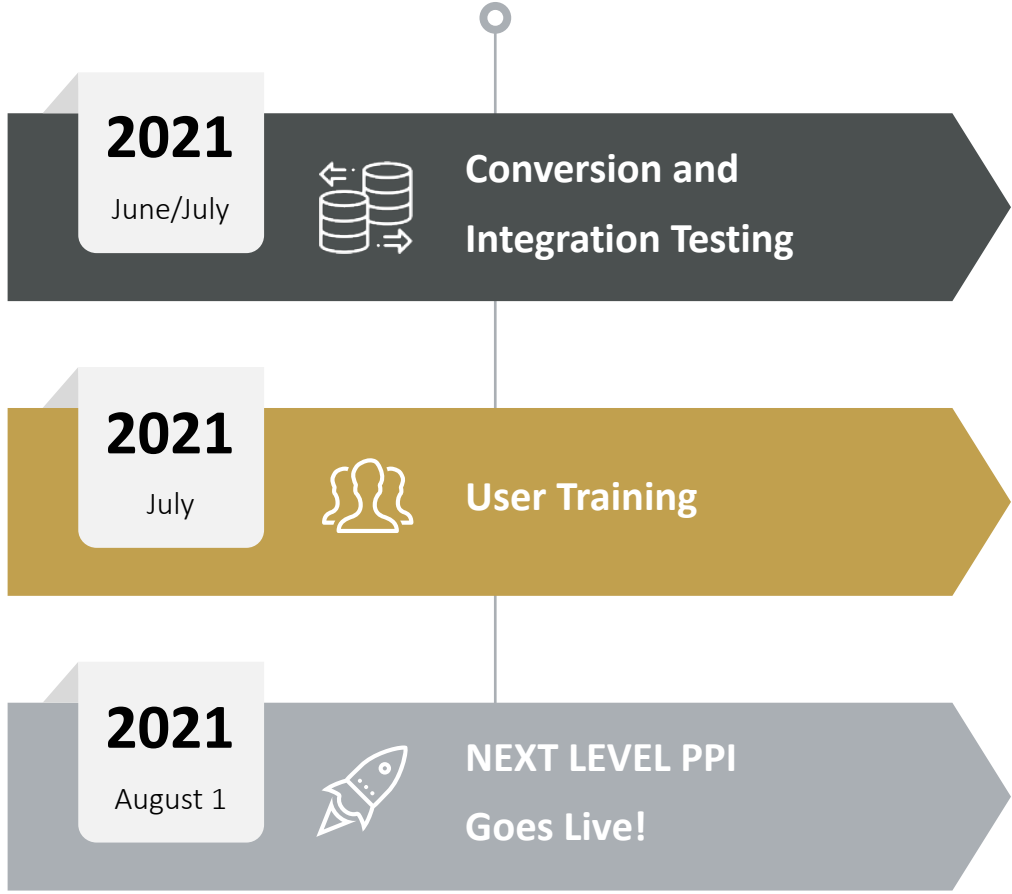
2021
Feb/March  **Design Workshops**

2021
May 31  **NEXT LEVEL System Ready!**

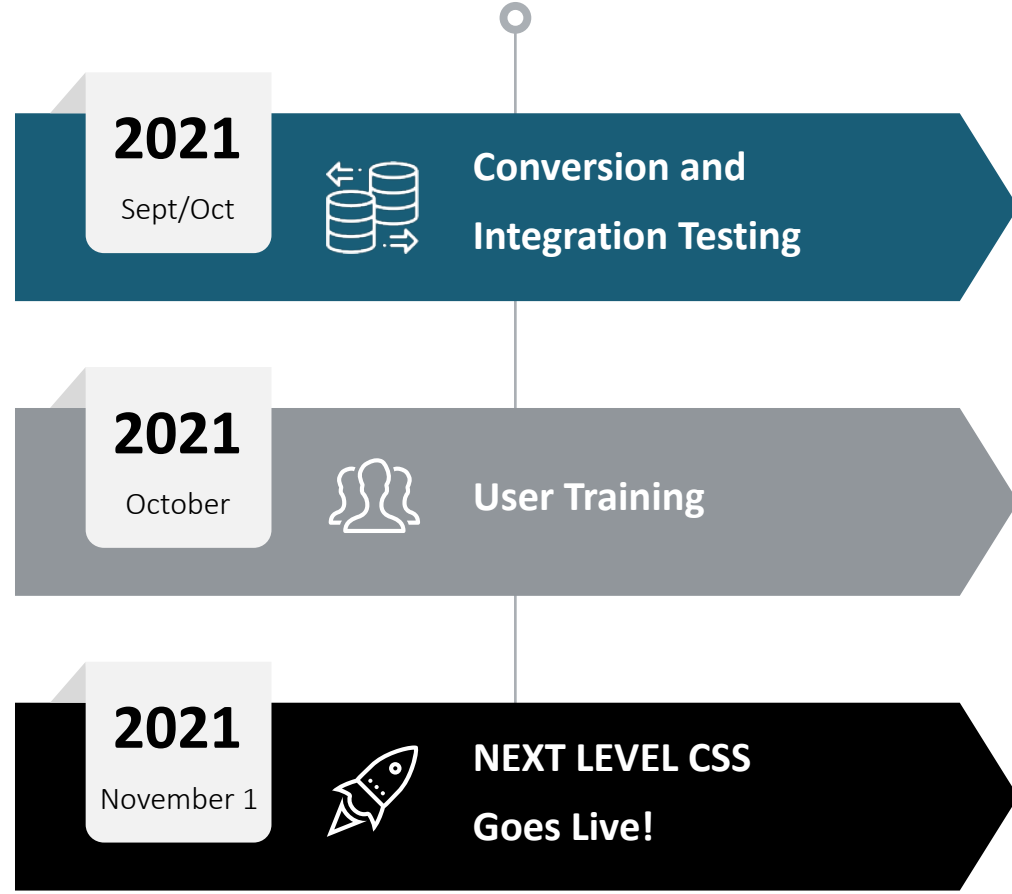
NEXTLEVEL

Timeline

PPI Conversion, Training & GoLive



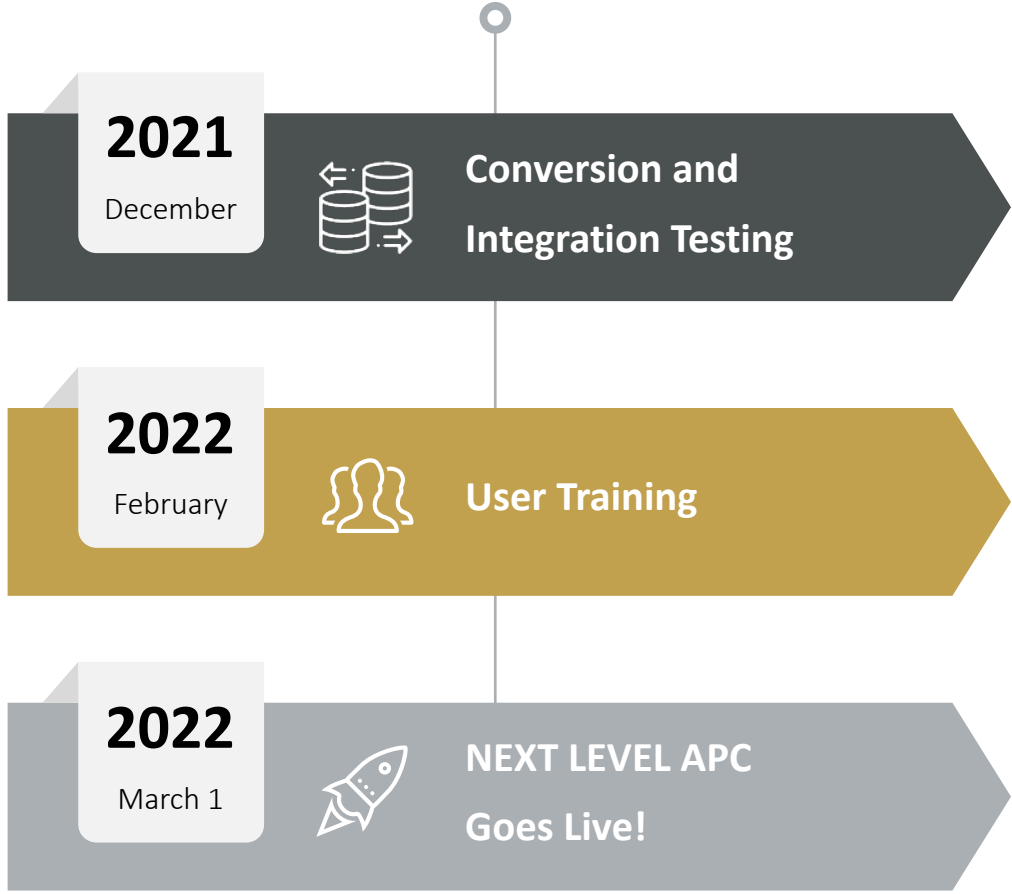
CSS Conversion, Training & GoLive



NEXTLEVEL

Timeline

APC Conversion, Training & GoLive





BUILDING TOGETHER

NEXTLEVEL

Three Project Teams. Three Focus Areas. All Working In Parallel.



Executive Committee
Led by Jan Gottesman

Focuses on high level direction to ensure the project meets both business and technical goals, on time and on budget



Project Manager/Technical Team
Led by Howard Edelman

Focuses on overall project management and administration + hardware, software and internal configuration



**Business Team Led by John Luyben,
Dennis Savage & Kaye Leedham**

Focuses on the business process/ function to create customized Next Level CONVERGE system that best meets our business needs

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Business Team Structure



CO-CREATE • RECOMMEND COLLABORATE • ANALYZE

Team Leaders:

Representatives from PPI, APC and CSS will work together to evaluate processes from each company



EXPERTISE • CONSULTATION HARDWARE • MIGRATION

IT Leader:

One technical expert will help facilitate merging of business and technical goals and selection of ultimate shared processes



INVENTORY MANAGEMENT • ACCOUNTS RECEIVABLE CUSTOM INVENTORY • SALES & CUSTOMER SERVICE

Team Members:

Resources from throughout each company to assist in functional area integration, best practices and user experience



WORKING



TOGETHER

NEXTLEVEL

**Next Level CONVERGE benefits all of us with more efficient approaches
– by investing in technology that helps us all grow.**



ELIMINATE

duplication of efforts



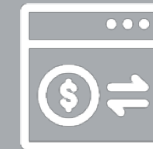
PROVIDE

single inventory visibility
across all businesses



CONSOLIDATE

common processes across
all companies



STREAMLINE

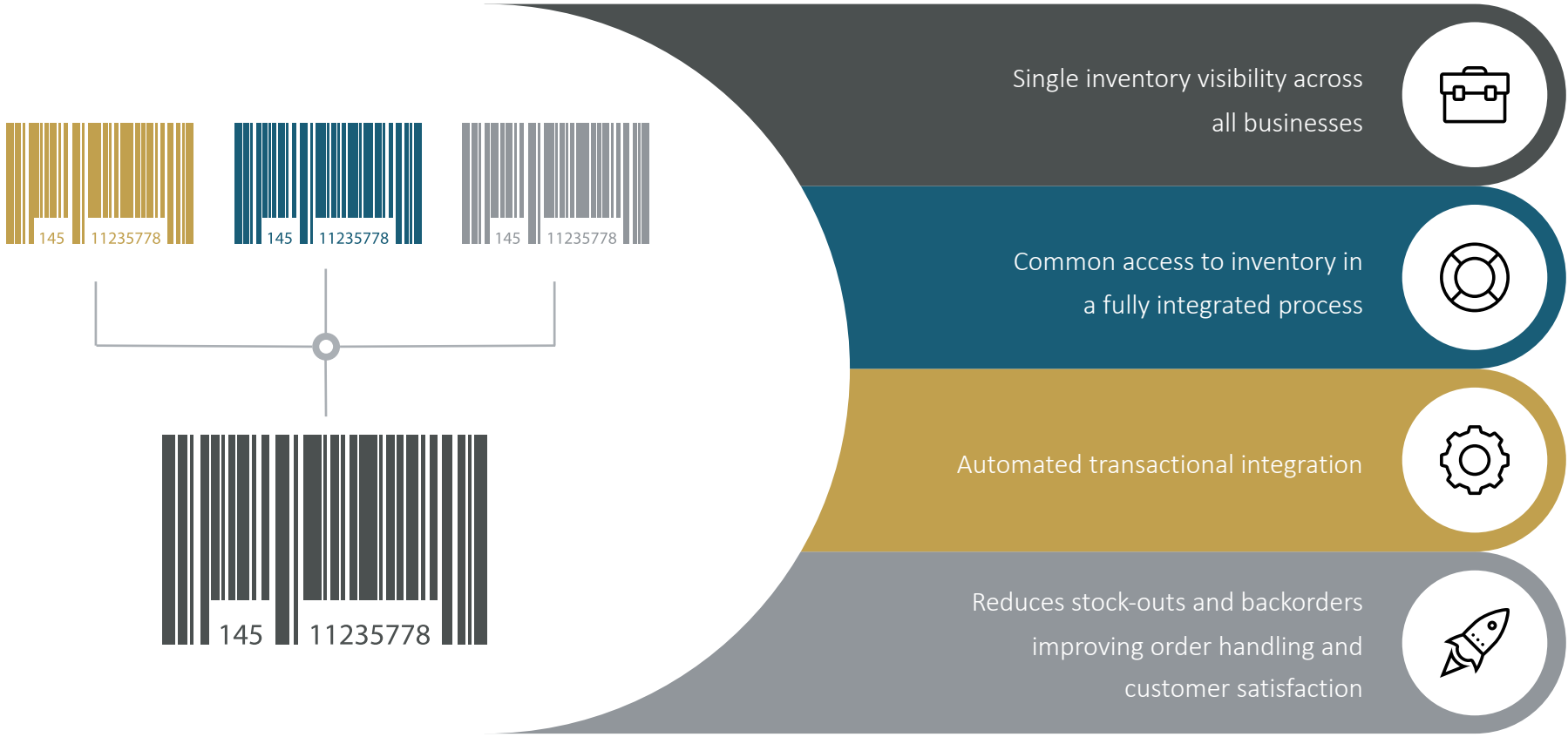
and improve business
transactions



ENHANCE

customer service

Benefit: Universal Inventory Visibility





NEXTLEVEL

Benefit: Cost Reduction and Sales Benefits



Increased ability to leverage purchasing volumes and reduce costs

Benefit:

Give our company a competitive edge and increase profitability



One system helps us sell customers across markets

Benefit:

Ship product from the closest warehouse faster and at a lower cost

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Benefit: Multi-Warehouse Transparency

Pick, pack, labeling and shipping handled by common process

Labels and forms standardized for branding continuity



Double handling eliminated in storage and movement of product

Warehouse optimization provides best use of space/bin replenishment

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Next Level lets us work together to strengthen our company into the future.



NEXTLEVEL

Let's Take It to the Next Level – Together!



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